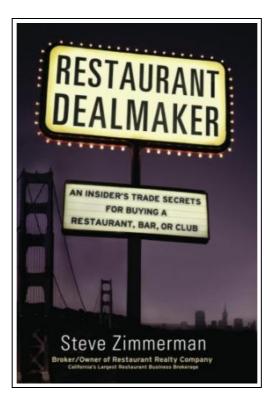
Restaurant Dealmaker: An Insider s Trade Secrets for Buying a Restaurant, Bar or Club (Paperback)



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Reviews

This publication can be really worth a go through, and superior to other. It is amongst the most amazing publication we have go through. You wont feel monotony at anytime of your own time (that's what catalogues are for about when you request me). (Ms. Elda Schaden MD)

RESTAURANT DEALMAKER: AN INSIDER S TRADE SECRETS FOR BUYING A RESTAURANT, BAR OR CLUB (PAPERBACK)



Restaurant Realty Company, United States, 2013. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.In this book you will learn my trade secrets from being a front-line restaurant, bar, and club owner/operator, as well as my extensive experience as a buyer and seller of many restaurants, bars and clubs. For a 45 year period (1950-1996), my family owned and operated: a) Zim s Restaurants, the largest independent non-franchised restaurant chain in San Francisco, b) nearly 35 restaurants, bars and/or clubs in Northern California including Zim s Restaurants, Z s Bountiful Buffets, Kibby s Drive Ins, and Casa Carlita s Mexican Restaurants and c) miscellaneous other operations, including many cocktail lounges. Today I own Restaurant Realty Company, the largest restaurant, bar and club business brokerage in California. I have personally sold over 800 restaurant, bar and club businesses, and I have completed over 2,500 business valuations since 1996. Throughout this book I will share my experiences and knoweldge from my twenty-plus years of restaurant experience, and more than thirty years of real estate experience. Having worn many hats as a restaurant, bar or club buyers to learn how to effectively purchase a business. My goal is to help a buyer understand the key things he, or she, needs to know in order to minimize mistakes and to make a successful, well-thought-out purchase. I want this purchase to have a strong chance for success, subject to buyers operating the business properly after they take ownership. I cover the following topics in the book: 1. The Buyer - a. motivations for buying, b. things you need to know before buying, c. qualfications needed to...

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